

# ADVANTAGE KWIKCLAMP !



Kwikclamp's range of modular safety hand rails and barrier systems provide end users and installers with a number of important advantages over other suppliers' products and services.

**1300 59 00 59**

The following are but a few of why Kwikclamp products and Kwikclamp as a supplier is the best choice!

FEATURE	KWIKCLAMP	OTHERS
<b>AS1657 certification</b>	Fully compliant to 2400mm post spacing for D48 fittings and posts <ul style="list-style-type: none"> <li>• Faster installation – less posts</li> <li>• Fewer fittings required</li> <li>• At least 16% lower cost for materials and labour</li> </ul>	<ul style="list-style-type: none"> <li>• Max 1800mm or 2000mm compliance, higher materials &amp; installation costs</li> </ul>
<b>AS1428 and BCA compliant</b>	Complies with all design requirements for AS1428 (Disability Design) and BCA standards for balustrades <ul style="list-style-type: none"> <li>• No risk for end installations for project compliance requirements</li> </ul>	<ul style="list-style-type: none"> <li>• Not all suppliers have the range of DDA Assist products required / needed for such installations</li> </ul>
<b>Item weights</b>	Generally 5+% heavier in weight <ul style="list-style-type: none"> <li>• More steel = stronger fittings, more robust for the job</li> </ul>	<ul style="list-style-type: none"> <li>• Less steel, lower weights, less robust</li> </ul>
<b>Corrosion protection</b> - <b>Australian Standard AS4680 requires min 500gsm</b>	Very heavy hot dip galv plus electro galv costing – greater than 700gsm combined coating thickness <ul style="list-style-type: none"> <li>• Screw thread is electroplated giving much greater corrosion protection</li> <li>• Far higher corrosion protection than most other products</li> </ul>	<ul style="list-style-type: none"> <li>• Some are less than 450gsm</li> <li>• Some are HDG only, thin oil coating on screw thread</li> <li>• Poor corrosion resistance, don't comply with AS4680</li> </ul>
<b>Grub Screws</b>	304 grade stainless steel, 15mm length, tested to 100 Nm torsion vs 40 Nm standard <ul style="list-style-type: none"> <li>• 304 has far higher corrosion resistant than 410 – 304 is best choice for corrosive environments</li> <li>• 25% longer screw gives far higher vibration resistance and stronger grip to fasten the fittings in place</li> </ul>	<ul style="list-style-type: none"> <li>• 410 grade or lower</li> <li>• 12mm length for smaller thread housing design, lower grip</li> </ul>
<b>Barrier panel, post &amp; end termination range</b>	Selection of widths, heights and angles -standard, can make any angle and design to suit customer requirements, pipe bending services <ul style="list-style-type: none"> <li>• Better choice for customers, easier to buy panels, terminations, posts &amp; fittings and everything else for each job from one supplier</li> <li>• We can bend 32NB, 40NB and 50NB pipe to any angle and configuration</li> </ul>	<ul style="list-style-type: none"> <li>• Limited choice, expensive, inflexible</li> </ul>
<b>Stairwell designs</b>	Only supplier with designs specific for stairwells – single items for every stairwell construction, works with 30-40° stairwell angles <ul style="list-style-type: none"> <li>• Faster, simpler installation</li> <li>• Neater finished jobs</li> <li>• Can result in a stronger, more robust installed system</li> </ul>	<ul style="list-style-type: none"> <li>• Require multiple fittings to do same job, slower installs, higher cost</li> </ul>

FEATURE	KWIKCLAMP	OTHERS
<b>Very competitive pricing</b>	We buy direct from the manufacturer with no-one in between, more flexible and customer focused pricing to achieve win-win outcomes <ul style="list-style-type: none"> <li>Better deals for our customers so both parties win jobs at workable prices</li> </ul>	<ul style="list-style-type: none"> <li>Inflexible, "that's the price", take it or leave it, often are expensive</li> </ul>
<b>Attitude!</b>	We've built our business on being totally customer focused believing both parties gain from a co-operative, positive outcome approach <ul style="list-style-type: none"> <li>Better customer outcomes, always willingness to work on mutually positive outcomes</li> </ul>	<ul style="list-style-type: none"> <li>Many are rigid, inflexible, set in their ways, take it or leave it approach</li> </ul>
<b>Take-off's &amp; estimates</b>	We work with customers to prepare estimates / take-offs from construction drawings to assist in pricing up projects and ordering ( <i>conditions apply</i> ) <ul style="list-style-type: none"> <li>We make it easier for customers to work with Kwikclamp</li> </ul>	<ul style="list-style-type: none"> <li>Won't provide, do it yourself!</li> <li>Some charge for the service = extra cost</li> </ul>
<b>Custom designs</b>	Will work with customers to develop specific / customs designs for their requirements ( <i>subject to conditions &amp; lead times</i> ) <ul style="list-style-type: none"> <li>Much greater customer focus and orientation to help our customers achieve their desired outcomes</li> </ul>	<ul style="list-style-type: none"> <li>Take what's in their standard range, not interested in anything special</li> </ul>



- + Clamp fittings
- + Barrier Panels
- + Posts, end terminations, toe plates
- + AS1657 certified, AS1428, AS 4680 & BCA compliant



For more information on why Kwikclamp products are your best choice, contact us or our distributor partners around Australia ....

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